Glenair UK Roadmap
November 2023

Our Vision - Where do we want Glenair UK to be?

We are a world class supplier of highly engineered interconnect solutions for harsh physical and mission critical environments.

What is our Business Target?

To be profitable over the long term with minimal business risk.

Objectives:

- Our Customers Come First.
- Build the Competitive Moat.
- Continuously Improve our Operational Capability.
- Developing Win/Win Partnerships with Customers, Suppliers and Employees.
- Continuous Product Innovation; Achieve the Highest Appropriate Standards of Quality, Performance, and Legal Compliance.
- Identify and Capture New Customers, Geographies and Markets

Goals:

Double Digit Sales Growth	Be at the Forefront of Developing Technology	Exceed Customer Service + Satisfaction Expectations	Maximise Staff Potential through Training, Teamwork, Reward & Satisfaction

Actions:

Understand and respond to our customers' challenges, by listening to the needs of the customer

Manufacture with the shortest lead times in the industry	Reduce business risk and maximise resource availability

Strategy:

Ensure that each of the Glenair Guiding Principles are applied rigorously to all parts of the business.

Measures:

As Shipped Product Quality	On-Time Delivery + Depth of Delay	Profitability	Internal Quality, Scrap & Rework Revision	SHE & Environmental Performance

Roadmap Project:	Next Step	Step Target:	Project Owner(s):
ESA Qualification of Micro D & Hardware	Proposal of New Test Plan	Jan 2024	Mario Fata
Implementation and Roll-Out of VKS	M30 + M32 Implementation	Dec 2023	Adrian Louch
Increase the Number of New Design Drawings by 30%	Incorporate Progress in Bi-Weekly Meetings and Produce Data	Nov 2023	Graham Dowle
Increase Manufacturing Capacity by 50%	Repurposing and move to I2 Centre (Offices) – Operations and QA	Dec 2023	Richard Spink & Reece Kind
Re-energise Glenair UK CIP Process	Re-Staff and Improve CIP Team, Rollout to M16 and M21 and Possible KPI's	Dec 2023	Alan Quirk
Improving Efficiency of Logistics Department	Produce Export Commercial Invoice	Dec 2023	Caroline Fletcher
Employee Performance Reviews for all Assembly Operatives	Production Control Manager Training and Rollout	Nov 2023	Karen Hardy
Increase Test Lab Capacity by 100%	Materials Test Equipment for Research Facility	Jan 2024	Dan Wilson
Integrated BOM's – (Synchronised AX/PDM)	Export 3D CAD BOM Data to AX	Dec 2023	Matt Rhodes
Less than 24 Hour MRB Roll-Out Across all Production Cells	Rollout to M01 and M03 Production Cells	Nov 2023	Adrian Louch
Long-Term Facilities Planning	Identify Requirements & Constraints	Dec 2023	Reece Kind
Launch GLMC Product Range	Complete Internal Testing	Dec 2023	Mark Clay
Publish Monthly Accounts Within 10 Days	Streamline Goods-In Process and Bottlenecks	Dec 2023	Teresa Sheward
Internal Calibration Facilities to Support 1-Week Turnaround	Internal Calibration of Plunger DTI's (Dial Test Indicator)	Dec 2023	Neil Sweeney