



Glenair UK Roadmap

March 2024

Objectives:

- Our Customers Come First.
- Build the Competitive Moat.
 - Continuously Improve our Operational Capability.
- Developing Win/Win Partnerships with Customers, Suppliers and Employees.
- Continuous Product Innovation; Achieve the Highest Appropriate Standards of Quality, Performance, and Legal Compliance.
- Identify and Capture New Customers, Geographies and Markets

Actions:

Understand and respond to our customers’ challenges, by listening to the needs of the customer

Manufacture with the shortest lead times in the industry

Reduce business risk and maximise resource availability

Our Vision - Where do we want Glenair UK to be?

We are a world class supplier of highly engineered interconnect solutions for harsh physical and mission critical environments.

What is our Business Target?

To be profitable over the long term with minimal business risk.

Goals:

Double Digit Sales Growth

Be at the Forefront of Developing Technology

Exceed Customer Service + Satisfaction Expectations

Maximise Staff Potential through Training, Teamwork, Reward & Satisfaction

Strategy:

Ensure that each of the Glenair Guiding Principles are applied rigorously to all parts of the business.

Measures:

As Shipped Product Quality

On-Time Delivery + Depth of Delay

Profitability

Internal Quality, Scrap & Rework Revision

SHE & Environmental Performance

Roadmap Project:	Next Step	Step Target:	Project Owner(s):
ESA Qualification of Micro D & Hardware	Submit PID	May 2024	Mario Fata
Implementation and Roll-Out of VKS	M16 & Training School Implementation	Apr 2024	Adrian Louch
Increase the Number of New Design Drawings by 30%	Publish list of new designs	Apr 2024	Graham Dowle
Increase Manufacturing Capacity by 50%	Relocate Flex circuit cell into new area of Phase 6	Mar 2024	Richard Spink & Reece Kind
Re-energise Glenair UK CIP Process	Rollout to M16 and M21 and CSIP Help Desk	Mar 2024	Alan Quirk
Improving Efficiency of Logistics Department	Define Due Date Clearly	May 2024	Caroline Fletcher
Employee Performance Reviews for all Assembly Operatives	Amending and Updating Probationary Review Policy	Apr 2024	Karen Hardy
Increase Test Lab Capacity by 100%	Acquisition and implementation of new lab planning software (Basecamp)	Apr 2024	Dan Wilson
Integrated BOM's – (Synchronised AX/PDM)	Export 3D CAD BOM Data to AX for New Parts	Mar 2024	Matt Rhodes
Less than 24 Hour MRB Roll-Out Across all Production Cells	Rollout to M01 and M03 Production Cells	Mar 2024	Adrian Louch
Long-Term Facilities Planning	Identify Suitable Logistics Warehouse Facility	Mar 2024	Reece Kind
Launch GLMC Product Range	Complete Internal Low-Pressure Testing	Mar 2024	Mark Clay
Publish Monthly Accounts Within 10 Days	Streamline Goods-In Process and Bottlenecks at Phase 5	Apr 2024	Teresa Sheward
Internal Calibration Facilities to Support 1-Week Turnaround	Utilise QM-Soft System and Documentation	Apr 2024	Neil Sweeney

